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EXECUTIVE SECRETARIAT ROUTING SLIP

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Executive Secretary 4 Sep 86



Executive Registry

86- 3872x



August 27, 1986

Mr. Robert Gates
Deputy Director
Central Intelligence Agency
Washington, D.C. 20505

Dear Mr. Gates:

Datapoint has recently introduced a revolutionary video communication product which could greatly enhance personal communications and decision making within the Central Intelligence Agency. This product is currently being engineered to meet NACSIM 5100A requirements and is expected to be put on the PPL in FY87. Current customers include both NSA and The Office of the Secretary of Defense.

The Multimedia Information Network full-motion color video and voice communications to the desk top...providing a true breakthrough in information flow and productivity. MINX can operate in geographically dispersed organizations utilizing high speed telephone lines or within a local environment such as an office building or a campus style complex. Minx can also be used as a distributed auxiliary station linked to a centrallized video conference room or facility.

If your organization is geographically dispersed, is involved in time critical or crises management decision making, or is communications intensive, MINX is worth investigating.

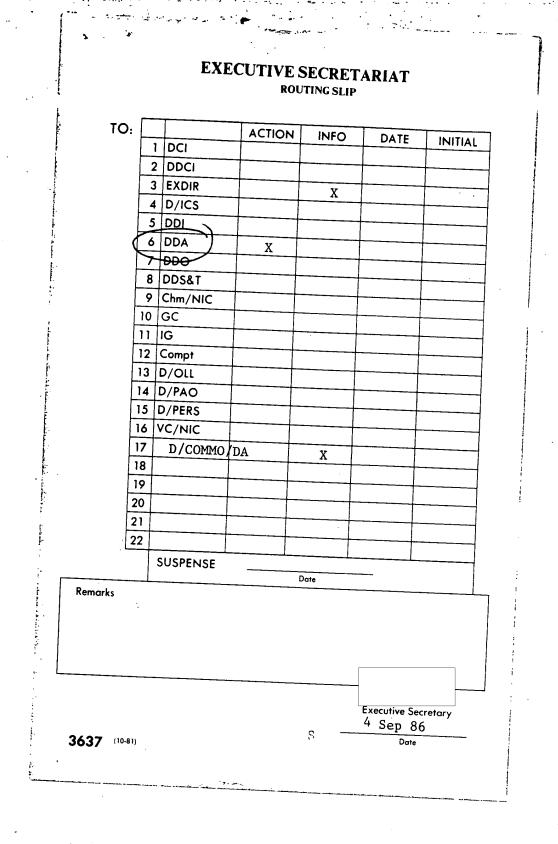
Please read through the enclosed brochure. If you need further information I can provide you with a nine minute videotape which demonstrates the MINX product or can arrange for a live demonstration. I can be reached at 841-7677.

Sincerely,

Kevin Gaffney

Federal Sales Representative

DATAPOINT CORPORATION 1655 NORTH FT. MYER DRIVE, 4TH FLOOR ARLINGTON, VA 22209 (703) 841-7600



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Executive Registry 86-3872X/1

August 27, 1986

Executive Director Central Intelligence Agency Washington, D.C. 20505

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